

# **Hard measures and soft issues: a potential model for incorporating metrics into cluster based analysis**

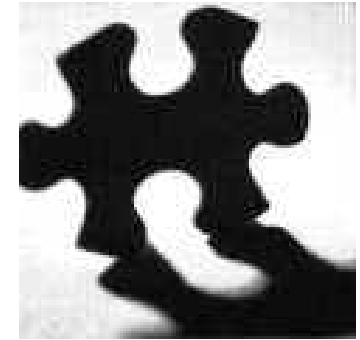
**Innovation Systems Research Network  
4<sup>th</sup> Annual Meeting  
Ottawa, Ontario**

**Tara Procyshyn and Cami Ryan**

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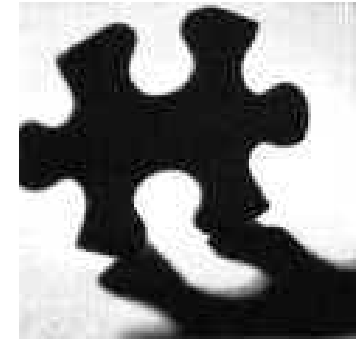


# Narrative——Metrics



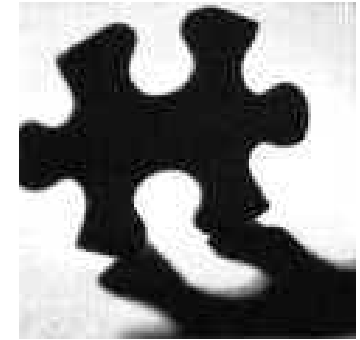
- ✍ Primarily **soft** data -- qualitative
- ✍ Data used mostly to support narrative stories
- ✍ Some qualitative data used to:
  - correlate firm performance
  - estimate national economic performance

# Narrative——Metrics



- ✍️ Mainly *institutional* aspects have been analyzed in cluster analysis **but...**
- ✍️ *Functional* aspects are also implicit integral parts of the cluster dynamic
- ✍️ Interaction creates the regional picture, with each component a separate piece in the “cluster jig-saw” (Martin & Sunley 2002).

# The Metrics “Puzzle”



✍️ “Pieces”:

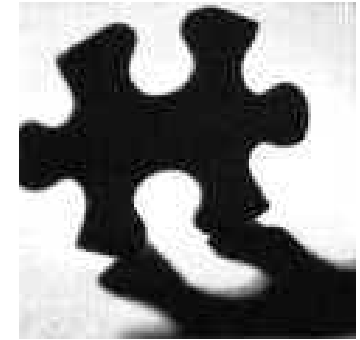
 Theodorakopoulos & Kalaitzandonakes (2001)

- Density and Centrality

 Ryan & Phillips (2003)

- Activity Based Analysis (ABA) approach

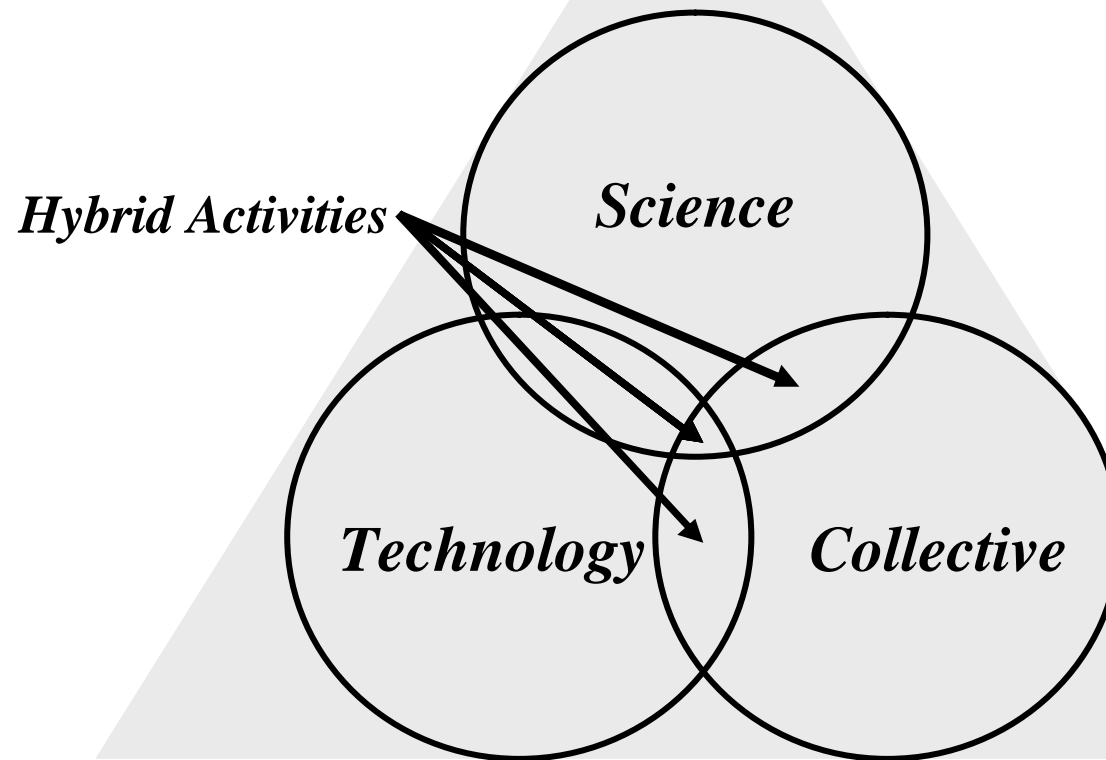
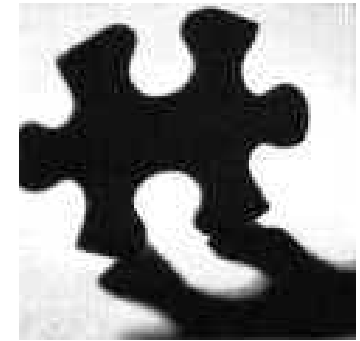
# Theo & K



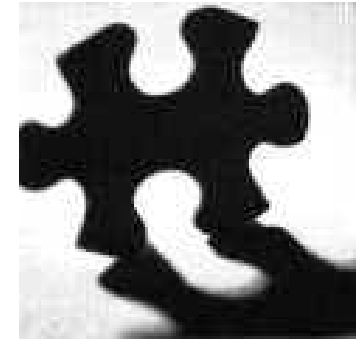
- ✍ A comparison of EU & US public-private knowledge networks in plant biotechnology
- ✍ Utilize measurements of density and centrality
- ✍ **Benefit:** strong basis for comparison!





# Ryan & Phillips

## Activity Based Analysis

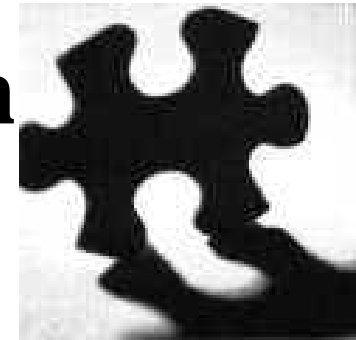


# Methodology



-  Density and centrality measures allowed to quantify and analyze relations at the cluster level
-  We expand measures to include functional parameters
  - R&D – Services – Financial Exchanges – High Quality Personnel – Networking
-  N = 95
-  Eight *core* actors were analyzed

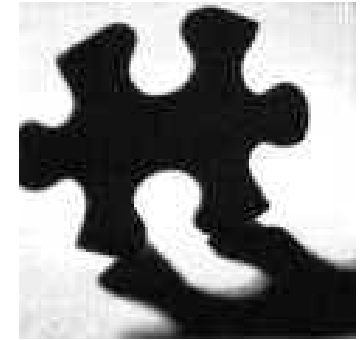
# Organizational Breakdown within Region



	<u>Public</u>	<u>Private</u>	<u>Collective</u>	<u>Quasi</u>
<u>Whole Network (N=95)</u>	37 (39%)	38 (40%)	10 (10.5%)	10 (10.5%)
<u>Core Network (n=8)</u>	5 (63%)	---	1 (12%)	2 (25%)



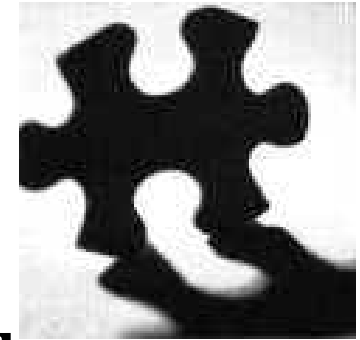
# Network Density



✍ Density - “characteristic of the entire network, is a proportion that is calculated as the number of all ties occurring the matrix divided by the number of all possible ties.” (Knoke and Kuklinski 1982)

$$Density_{Local} = \frac{2L}{N(N-1)}$$

# Density Results



- ✍ Across all functions, core actors (8) have an average of 85 connections
- ✍ Overall network density is 7.59% (678 of a possible 8,930)
- ✍ Compare with Theo & K (2001) results:

	<u># Links</u>	<u>Core Network Density</u>
<i>US</i>	9	9%
<i>EU</i>	37	59%

# Aggregate\* Network Density by Function



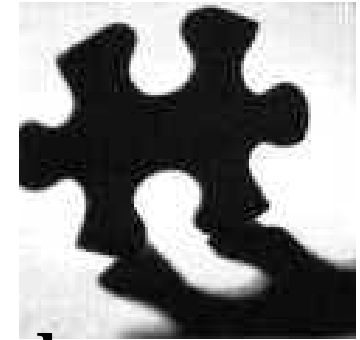
<u>R&amp;D</u>	<u>Services</u>	<u>Financial</u>	<u>HQP</u>	<u>Networking</u>
2.3%	1.9%	1.4%	1.8%	8%

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\* limited to core actors

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# Centrality

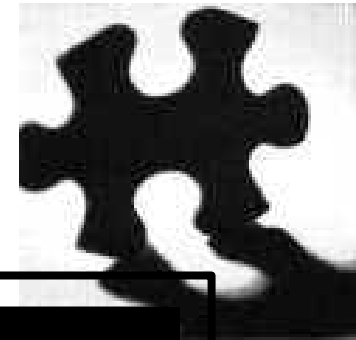


✍ Refers to the importance of a particular actor and the degree of centralization of an entire network

✍ Measures are used to “describe and measure properties of *actor location* in a social network” (Wasserman and Faust 1994)

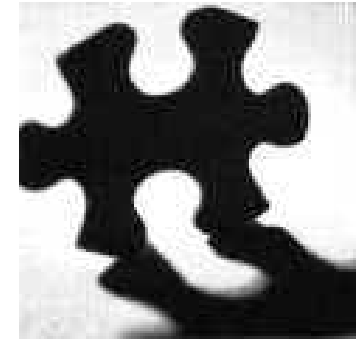
$$Centrality ? \frac{? x_{ij}}{N ? 1}$$

# Centrality by Functional Linkage



	<u>Ranges</u>	<u>Actors</u>
<i>R&amp;D</i>	0 – 39%	U of S NRC-PBI NRC-IRAP
<i>Services</i>	0 – 43%	NRC-IRAP
<i>Financial</i>	0 – 34%	NRC-IRAP
<i>HQP</i>	0 – 27%	SRC NRC-IRAP
<i>Networking</i>	0 – 97%	AgWest

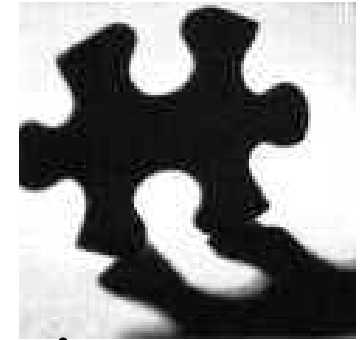
# Dilution Factors “Noise”



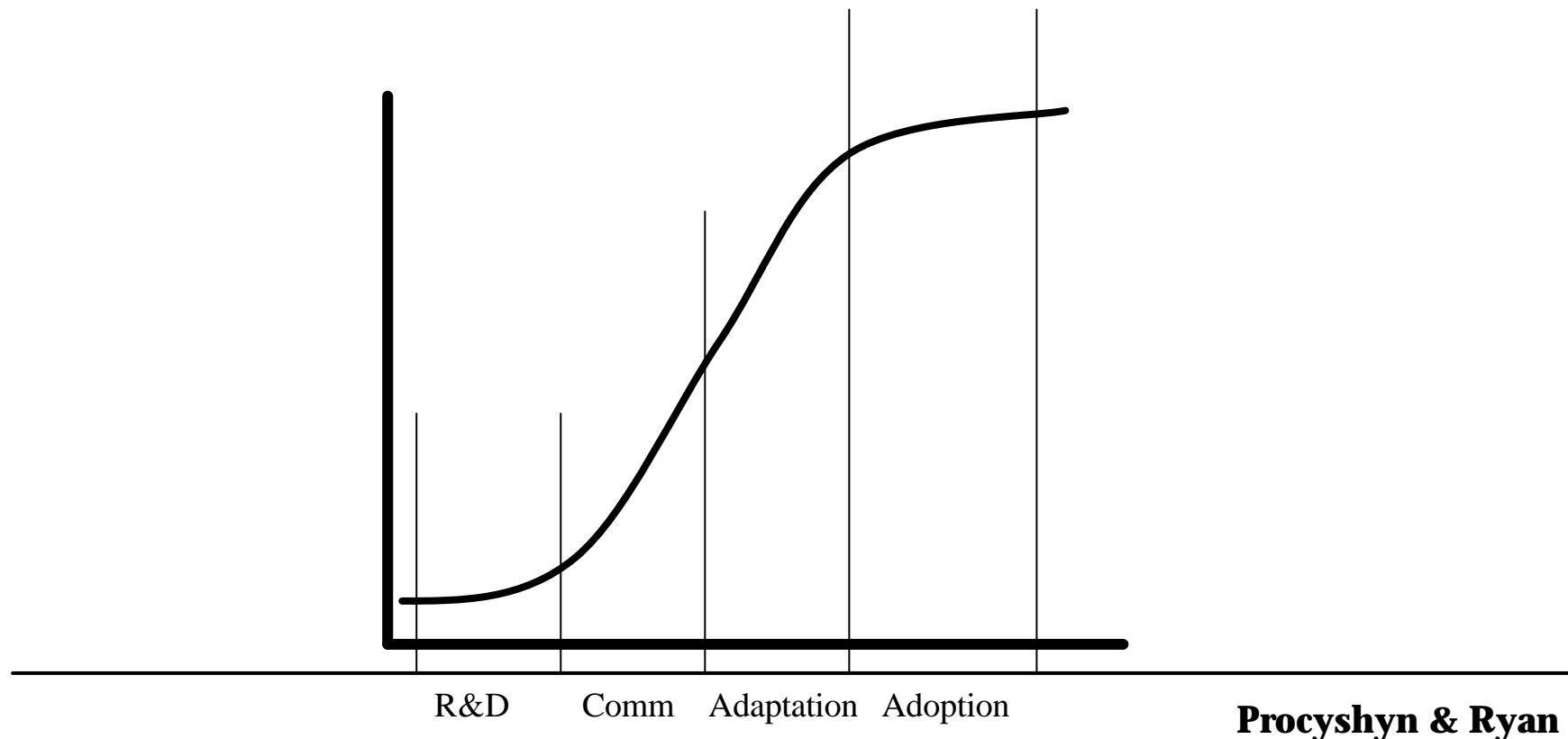
<i>Dilution</i>	<b>FIRM</b>	?	$\frac{N}{CommFirmPop^*}$	?	$\frac{95}{12,000}$	<del>0.0079</del>
<i>Dilution</i>	<b>PEOPLE</b>	?	$\frac{N}{CommInstPop^*}$	?	$\frac{3000}{213,000}$	<del>0.014</del>
<i>Boffins' Factor</i>		?	$\frac{\#ofEmployeesInCluster}{WorkingPopulation}$	?	$\frac{3000^*}{80,000}$	<del>0.0375</del>

\*Beggs 2003 and authors

# Clusters & the Industry Life Cycle

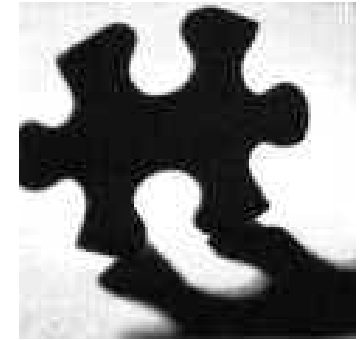


✍ R&D – Commercialization – Adaptation –  
Adoption



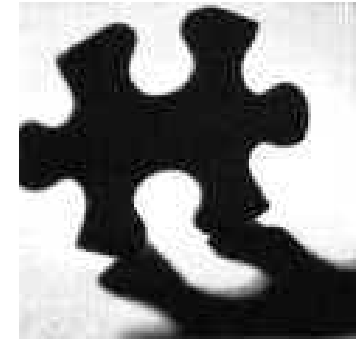
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# Applications



- ✍ Dependent variable against which we can evaluate answers to the survey
- ✍ Apply across multiple clusters or innovation systems





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