

## Urban Hierarchy or Local Buzz?

### High-order Producer Service and (or) Knowledge-intensive Business Service Location in Canada, 1991-2001

Richard Shearmur, INRS-UCS, Université du Québec,

And

David Doloreux, Management Dept, University of Ottawa

# High order services and KIBS

- The same economic sectors (Wood, 2006)
- Different conceptualisations:
  - HOS: Service/manufacture dichotomy.
    - create an information product, sell it to producers.
  - KIBS: Knowledge Intensive/Knowledge poor dichotomy
    - Act as vectors of knowledge transmission; contribute to innovative activities of firms.

# Geography

- **HOS:** locate towards top of urban hierarchy.
  - Some diffusion downwards (1970s and 1980s).
  - Are perceived as potential exporters
  - Hence some hope for regional development?
  - Local growth effect due to export capacity.
- **KIBS:** have been studied principally with respect to their interactions with other firms and sectors.
  - The local presence of KIBS may enable local knowledge diffusion and innovation
  - Hence some hope for regional development?
  - Local growth effect due to local interactions and knowledge exchange.

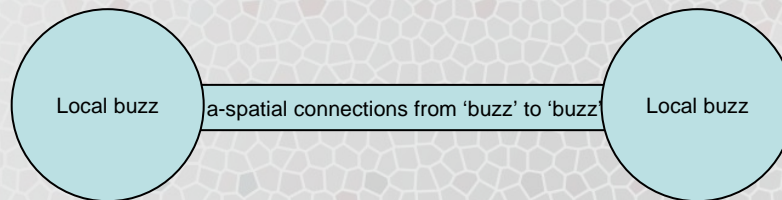


# Is there evidence of systematic local interaction between KIBS and other sectors ?

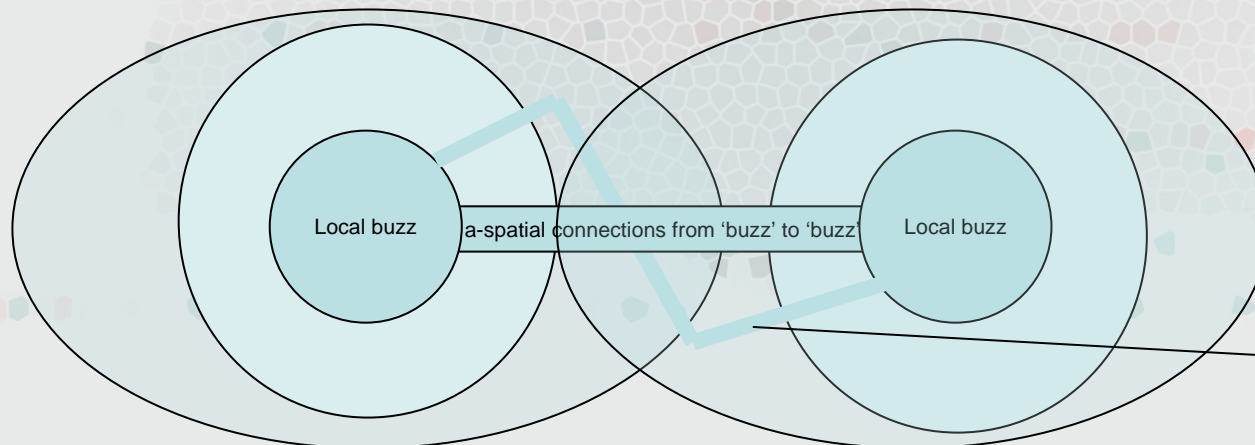
- In this study we do not look directly at interactions.
- We try to see whether KIBS locate :
  - purely according to the urban hierarchy.
  - closer to economic sectors with which they may interact.
  - closer to certain types of labour

# An aside

- Geography and innovation studies have so far had rather different conceptualisations of space.
  - **Innovation:** buzz and pipelines. Considers place and a-spatial social and business connections.



- **Geography:** space is continuous. Considers space and spatial diffusion and connection. It is not only *place* but *relative proximity* that matters.



Spatial connections from buzz to buzz: along the way some places are more connected than others to 'buzz'. 'Buzz' may be contagious by way of proximity.

# In other words...

- From a geographic perspective there is no reason for KIBS to be *local* in order for them to play their role in innovation and knowledge diffusion.
- For KIBS to play their role in innovation systems they merely need to be *reasonably accessible* to the firms with which they interact.
- '*Reasonable accessibility*' may differ depending on the sectors and type of knowledge exchange involved.

# Data

- 2001: 3 digit NAICS, 152 urban areas, 230 rural areas, covering whole of Canada.
- 1991: aggregations of 3 digit SIC
- How do we define KIBS?

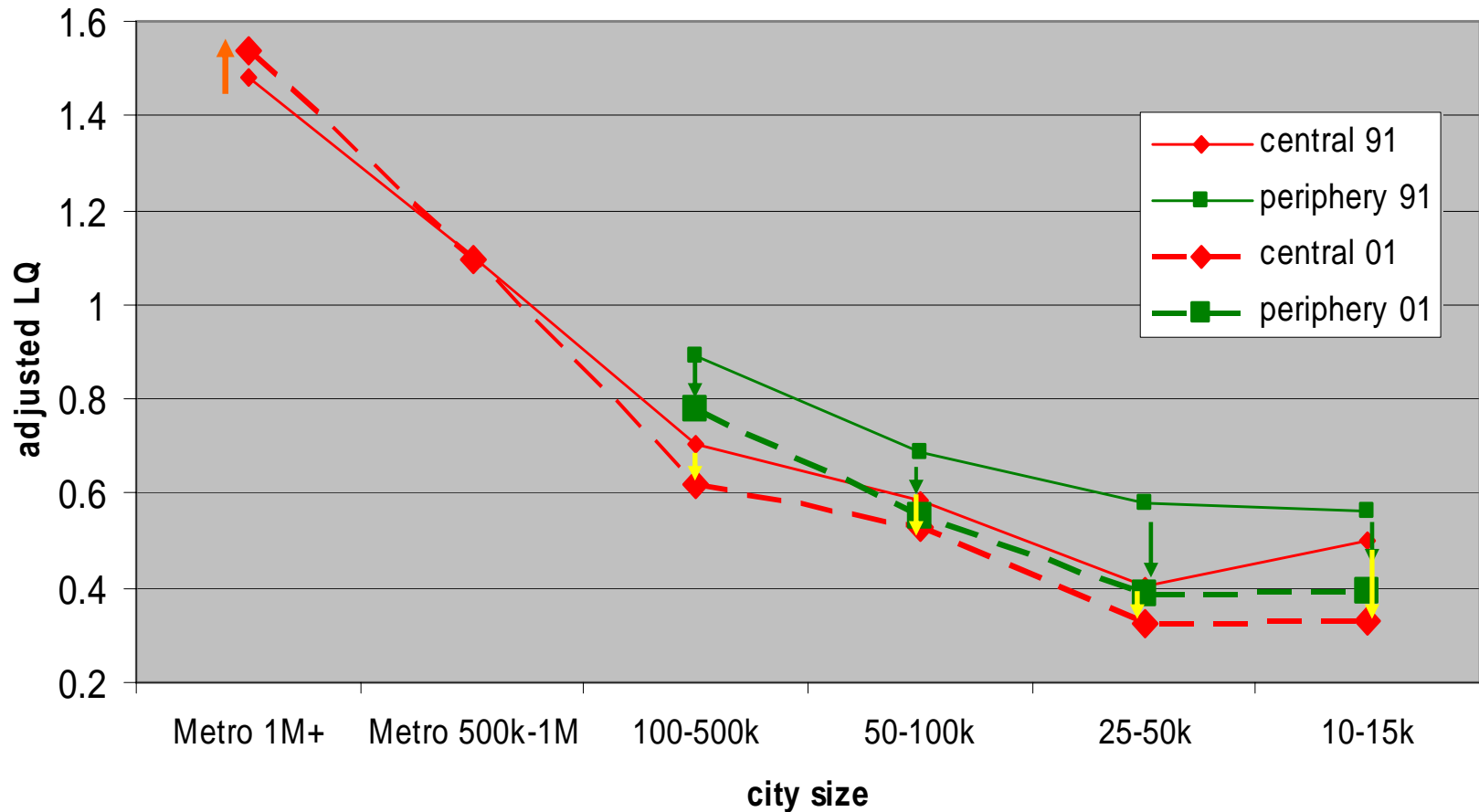
| NAICS | Description  |
|-------|--|
| 1150  | Support activities for farms (1151 to 1152)              |
| 1153  | Support activities for forestry                          |
| 2131  | Support activities for mining and oil and gas extraction |
| 4881  | Support activities for air transportation                |
| 4882  | Support activities for rail transportation               |
| 4883  | Support activities for water transportation              |
| 4884  | Support activities for road transportation               |
| 5112  | Software publishers                                      |
| 5133  | Telecommunications                                       |
| 5141  | Information services                                     |
| 5142  | Data processing services                                 |
| 5413  | Architectural engineering and related services           |
| 5414  | Specialized design services                              |
| 5415  | Computer systems design and related services             |
| 5416  | Management scientific and technical consulting services  |
| 5417  | Scientific research and development services             |
| 5419  | Other professional scientific and technical services     |



# Where do KIBS locate and grow?

KIBS location quotients (controlled for regions) 1991 and 2001

$R^2$  1991= 24%;  $R^2$  2001= 54%





# Do all KIBS co-locate?

| Sector names and NAICS (1997) codes                         | F1          | F2          | F3          | F4          | F5           | F6          | Communalities |
|---|-------------|-------------|-------------|-------------|--------------|-------------|---------------|
| 5415 Computer systems design and related services           | <b>0.86</b> | -0.01       | -0.12       | 0.19        | -0.12        | 0.07        | 0.80          |
| 5112 Software publishers                                    | <b>0.75</b> | -0.14       | -0.07       | 0.12        | -0.12        | -0.08       | 0.63          |
| 5414 Specialized design services                            | <b>0.74</b> | 0.14        | 0.00        | -0.16       | 0.06         | -0.09       | 0.61          |
| 5416 Management, scientific & technical consulting services | <b>0.73</b> | 0.35        | -0.02       | 0.28        | -0.02        | -0.03       | 0.74          |
| 5417 Scientific research and development services           | <b>0.62</b> | -0.11       | -0.09       | 0.12        | 0.01         | -0.06       | 0.43          |
| 5142 Data processing services                               | <b>0.62</b> | 0.18        | -0.11       | -0.05       | -0.06        | 0.27        | 0.50          |
| 5419 Other professional scientific and technical services   | <b>0.54</b> | -0.11       | 0.37        | -0.04       | 0.15         | -0.18       | 0.50          |
| 5413 Architectural, engineering and related services        | 0.35        | <b>0.70</b> | -0.04       | 0.15        | -0.11        | 0.02        | 0.65          |
| 2131 Support activities for mining & oil & gas extraction   | -0.18       | <b>0.77</b> | 0.00        | 0.00        | 0.07         | 0.00        | 0.64          |
| 4884 Support activities for road transportation             | -0.04       | -0.06       | <b>0.77</b> | -0.01       | 0.04         | -0.01       | 0.61          |
| 1153 Support activities for forestry                        | -0.17       | 0.03        | <b>0.80</b> | -0.03       | -0.07        | 0.01        | 0.67          |
| 4881 Support activities for air transportation              | -0.16       | -0.06       | -0.19       | <b>0.71</b> | 0.15         | -0.27       | 0.67          |
| 5141 Information services                                   | 0.41        | 0.08        | 0.00        | <b>0.48</b> | -0.03        | 0.22        | 0.45          |
| 5133 Telecommunications                                     | 0.29        | 0.15        | 0.14        | <b>0.58</b> | -0.11        | 0.16        | 0.50          |
| 4883 Support activities for water transportation            | 0.03        | -0.35       | 0.14        | 0.15        | <b>-0.65</b> | 0.02        | 0.59          |
| 1150 Support activities for farms                           | -0.04       | -0.24       | 0.11        | 0.15        | <b>0.80</b>  | 0.11        | 0.74          |
| 4882 Support activities for rail transportation             | -0.09       | -0.01       | -0.03       | 0.02        | 0.09         | <b>0.90</b> | 0.82          |
| <b>Variance explained by each factor</b>                    | 3.92        | 1.52        | 1.50        | 1.31        | 1.18         | 1.09        |               |

**CORE KIBS**

**RESOURCE EXTRACTION KIBS**

**FORESTRY RELATED KIBS**

**COMMUNICATIONS KIBS**

**WATER TRANSPORT OR FARM KIBS**

- Core KIBS:

- Purely hierarchical (no regional differences)

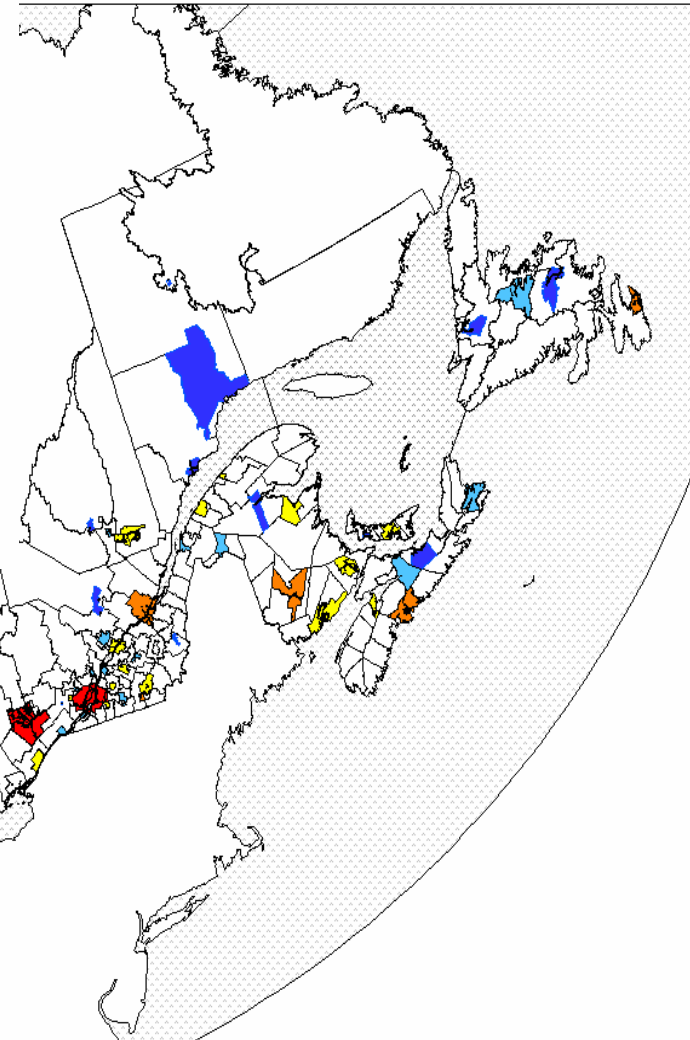
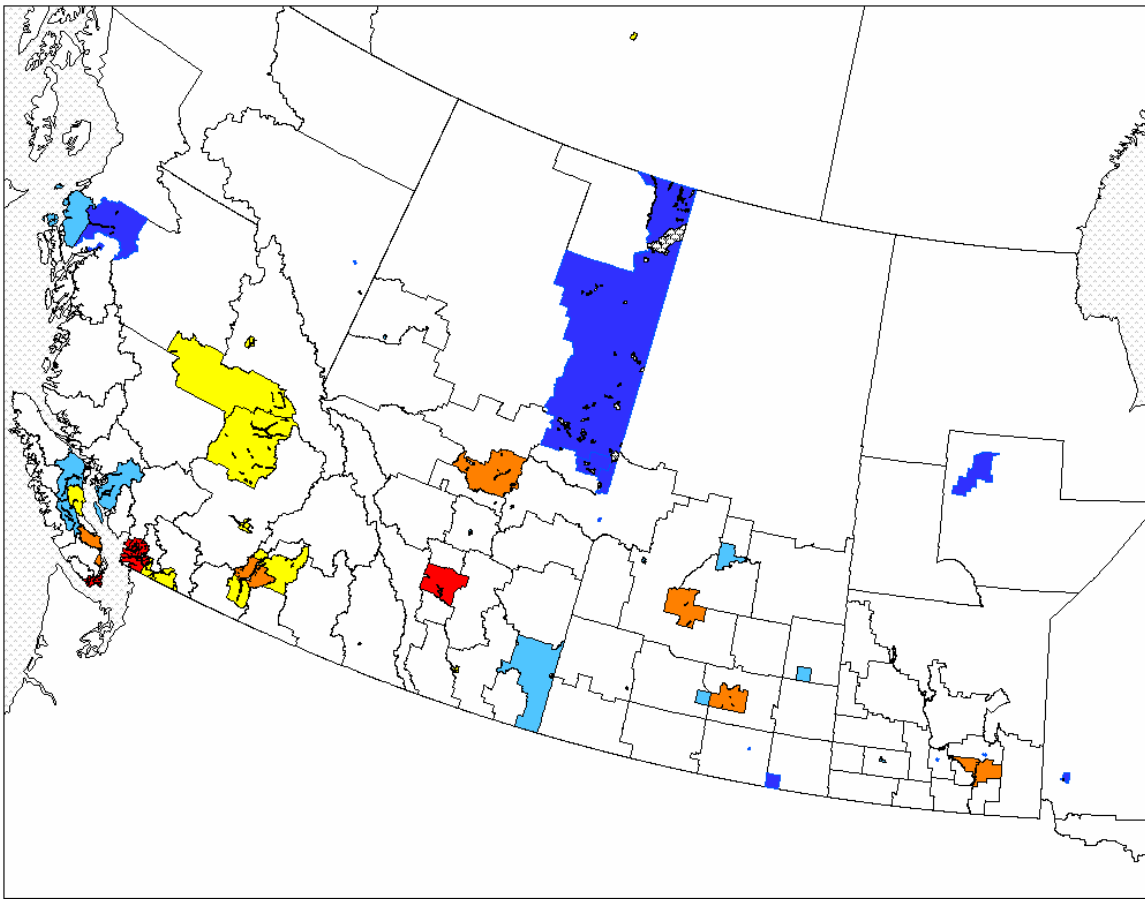
- Located in major metropolitan areas

- Locate in places with

- Educated workforce (all types of qualifications)

- Only co-locate with other similar sectors (FIRE, professional services)

# Core KIBS



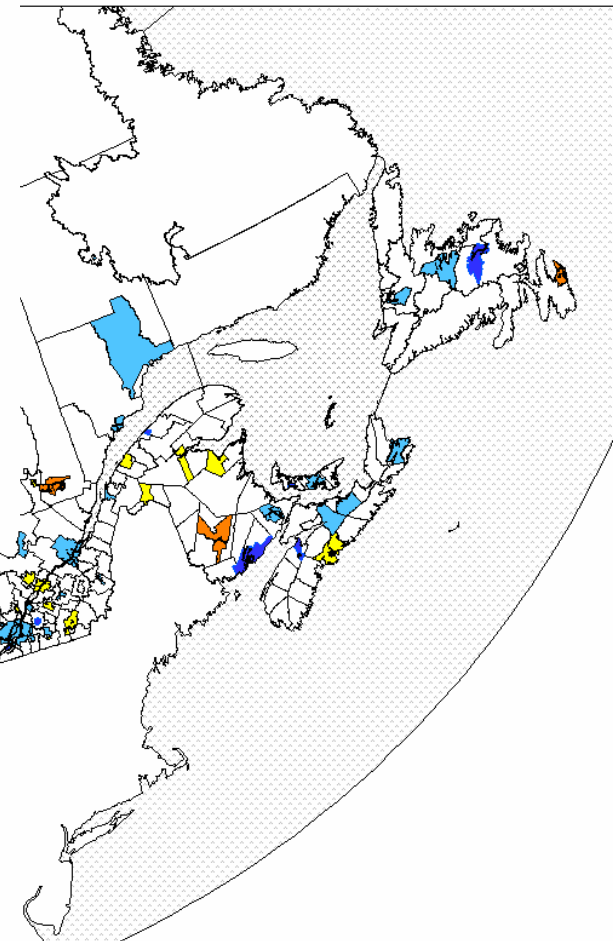
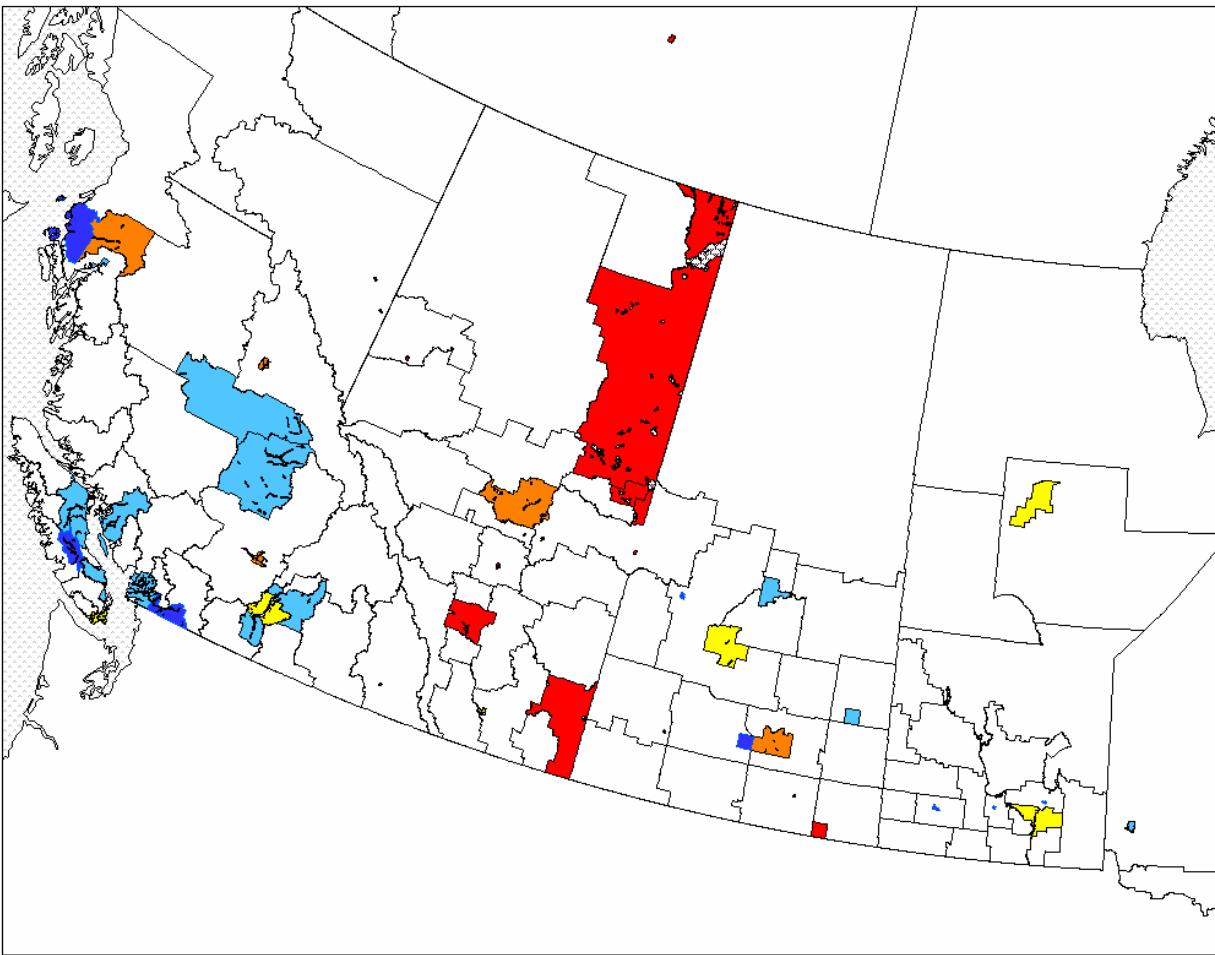
Principally large metropolitan areas.

# • RESOURCE EXTRACTION KIBS

- Locate in Alberta
- Do *NOT* locate in immediate proximity to resource extraction industries
- Locate in areas with high proportion of science and engineering qualifications



## Resource extraction KIBS (engineering and mining services)



- Urban areas in Alberta
- Some large, some small
- Around Toronto
- Northern Quebec and Ontario

- **FORESTRY; COMMUNICATIONS; FARM / not WATER TRANSPORT**

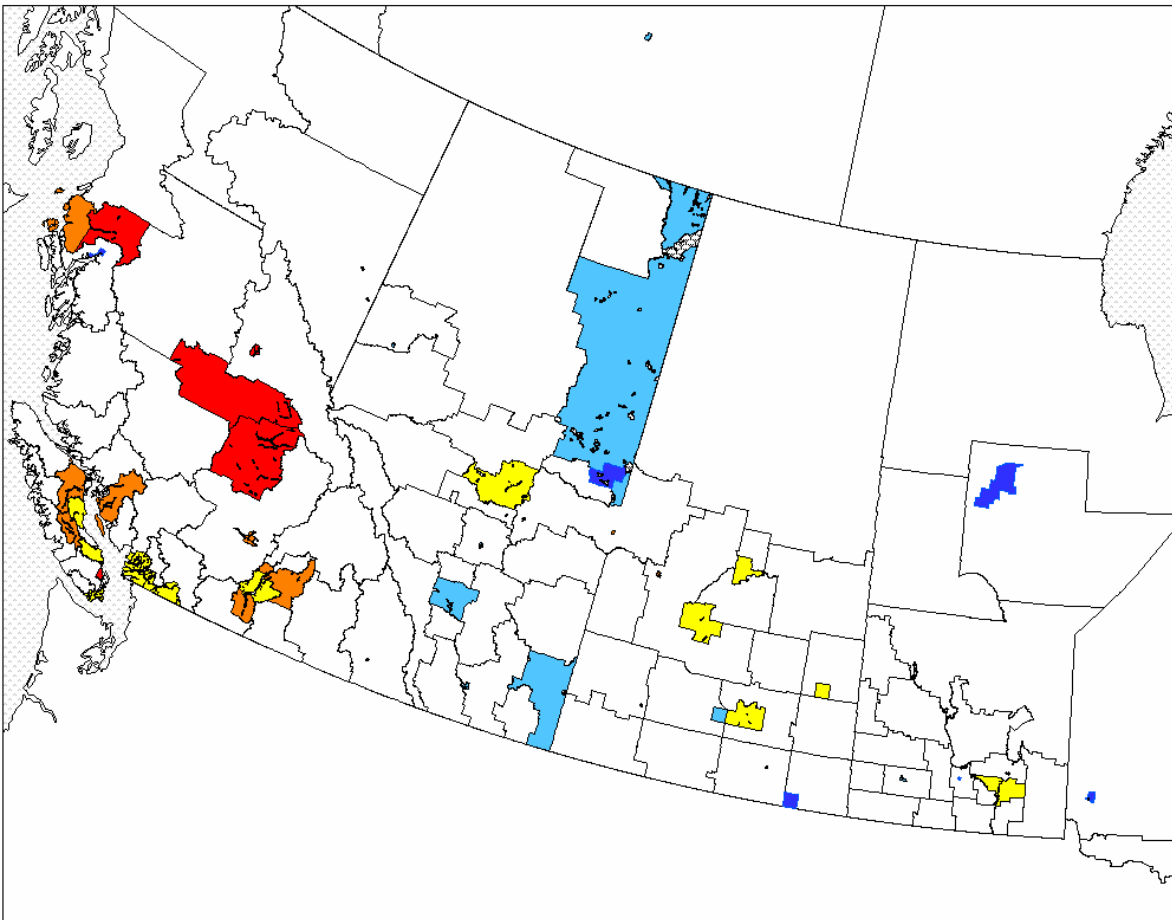
- Each follows a regional distribution

- **Forestry:** British Columbia and Quebec (forestry provinces)
- **Communications:** Prairies and Atlantic (remotest regions)
- **Farm / not Water transport :** Alberta and Prairies

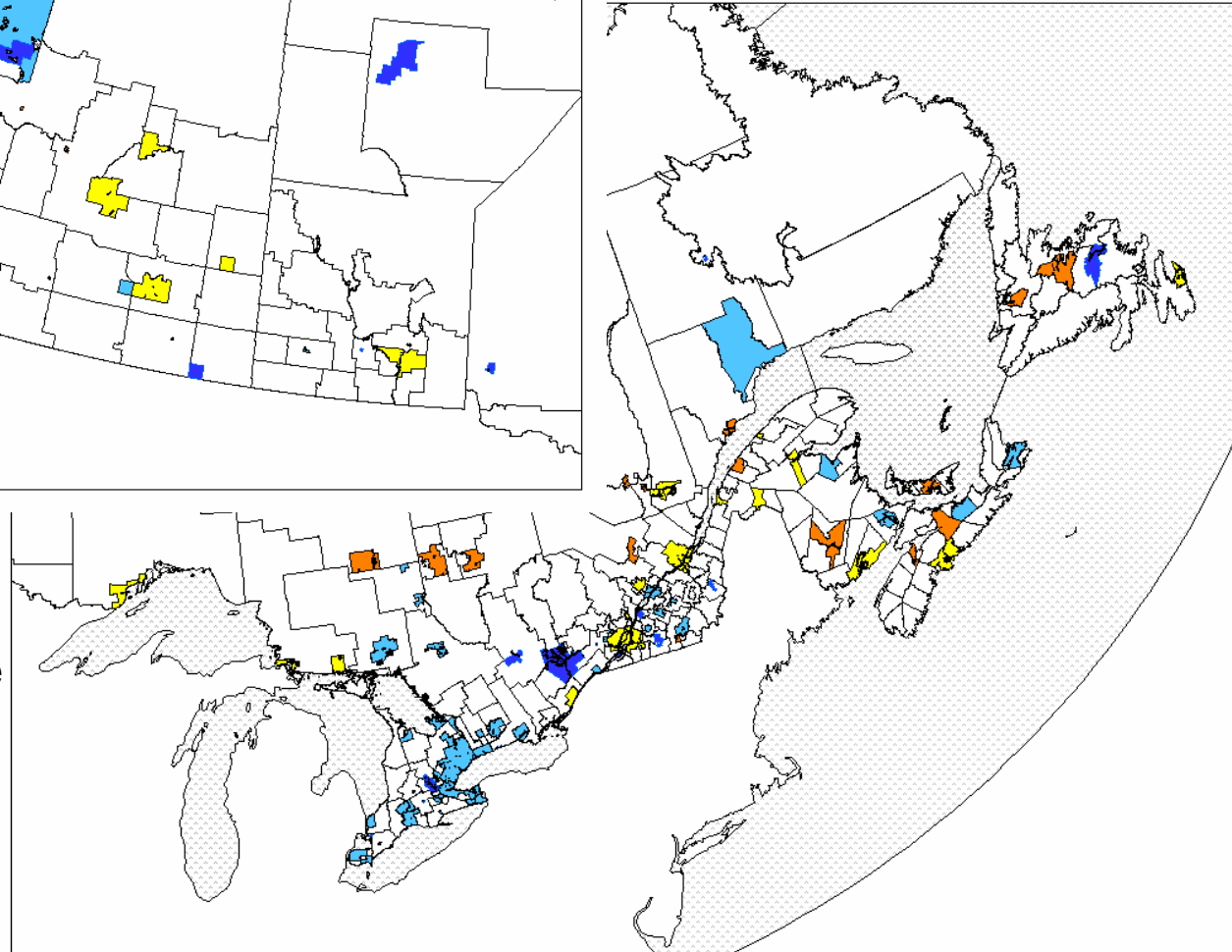
- Each also follows ‘client’ sectors locally

- **Forestry:** local proximity to wood and forestry products.
- **Communications:** local proximity to air transportation
- **Farm / not Water Transport:** local proximity to agricultural producers / distant from Water transportation industry

## Services to forestry and road transport



- British Columbia
- Quebec ?
- scattered presence elsewhere



# In sum, three location patterns

## 1. Hierarchical KIBS (Metro areas)

- Maximise general accessibility and access to labour with high levels of general qualifications.
- No apparent connection with any particular sectors either at the regional or at the local scale.
- *If these KIBS participate in knowledge transfers outside metropolitan areas, they do so over distance: they do NOT locate outside metro areas.*
- *Don't expect these KIBS to generate local 'buzz' outside metro areas.*



## 2. Regional market KIBS (larger *and* smaller urban areas)

- These KIBS locate in the same region as their client sectors.
- They *DO NOT* necessarily locate in or near the same localities as their client sectors.
- They seek out a specialised labour force.
- *These KIBS may help to generate a regional (or provincial) level 'buzz'*
- *These KIBS DO NOT seem to participate in any specifically local interactions*

### 3. Local market KIBS

- These KIBS locate in regions where their client sectors can be found
- Furthermore, these KIBS locate in immediate proximity to their client sectors
- *These KIBS may contribute to local buzz*
- *But are these specialised sectors (support to forestry, support to road transport, support to air transport etc..) KIBS?*

**CORE KIBS:** General accessibility  
*and*  
Qualified labour force

Christallerian model (KIBS follow the urban hierarchy)

Weberian model (KIBS are attracted to inputs – qualified labour - and markets )

Location theory has something to say about KIBS, buzz and pipelines

**Regional KIBS:**  
Regional accessibility  
*and*  
Specialised qualifications

Local KIBS:  
Immediate accessibility.  
But are they KIBS?

**Regional KIBS:**  
Regional accessibility  
*and*  
Specialised qualifications

Local KIBS:  
Immediate accessibility.  
But are they KIBS?

# To conclude

- Cities tend to have specific economic functions (urban systems theory).
- Core KIBS functions tend to be at the top of the urban hierarchy.
- How do innovative companies in smaller cities and remoter regions access these KIBS functions? (assuming that KIBS *are* important vectors of information and know-how for innovation)



- Space is not a blank slate upon which social processes play out.
- Space incorporates great inertia (population distribution, cities, infrastructure, transport routes) that current social processes only partly overcome.
- However, existing configurations of space are used in different ways by different actors, and this usage may change, sometimes rapidly.
- It is important to incorporate some elements of *spatial theory* in innovation studies
- This theory can provide a framework for understanding how space is used (and how this use may evolve over time) (e.g. large cities/small cities; central areas/remote areas)

## Some more general remarks:

- From the perspective of spatial and geographic analysis, the treatment of space (as opposed to place) in innovation studies remains basic.
- **There is thus much potential for investigating innovation through a spatial prism...**
- **...though detailed geographic data (such as the Quebec manufacturing innovation census of 2005) are very difficult to access.**

