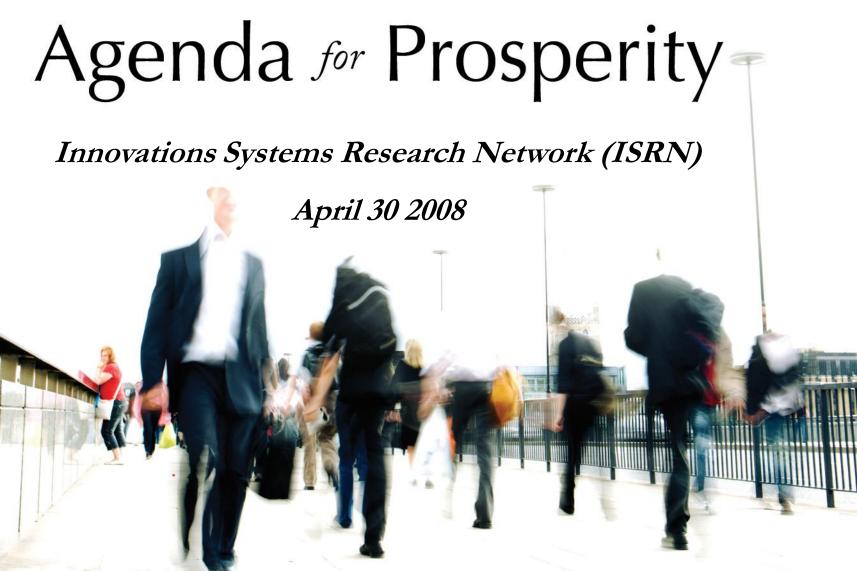
Toronto, Ontario, Canada



Toronto Mayor's Economic Competitiveness Advisory Committee | January 2008



- Context/Process
- Key Messages
- Background Data
- Strategic Directions
- Engagement Strategy



Context: Advisory Committee

Mandate

To advise the Mayor and Council on improving the quality of life in Toronto through economic growth.

Participants

Composed of 30 members, including the Mayor, four Councillors and 25 senior executive representatives from business, labour and education.



Process: Evidence Report

- GDP of Toronto and region
- Jobs by place of work (by sector and change over time)
- Labour force detail (occupation, age, education etc.)
- Population (growth and immigration detail)
- Quality of life rankings
- Transportation (commuting and modal splits)
- Real estate (commercial and industrial availability, costs)
- Business climate (tax rates and fiscal situation)
- Cluster competitiveness
- Tourism statistics
- Forecasts

Starting Point: The Message

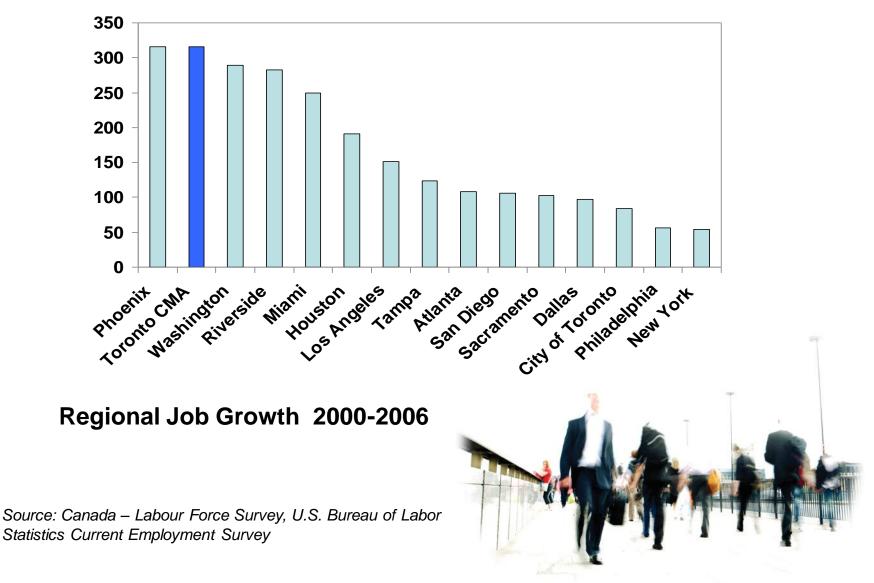
Positive: We are on a positive path and poised for future success.

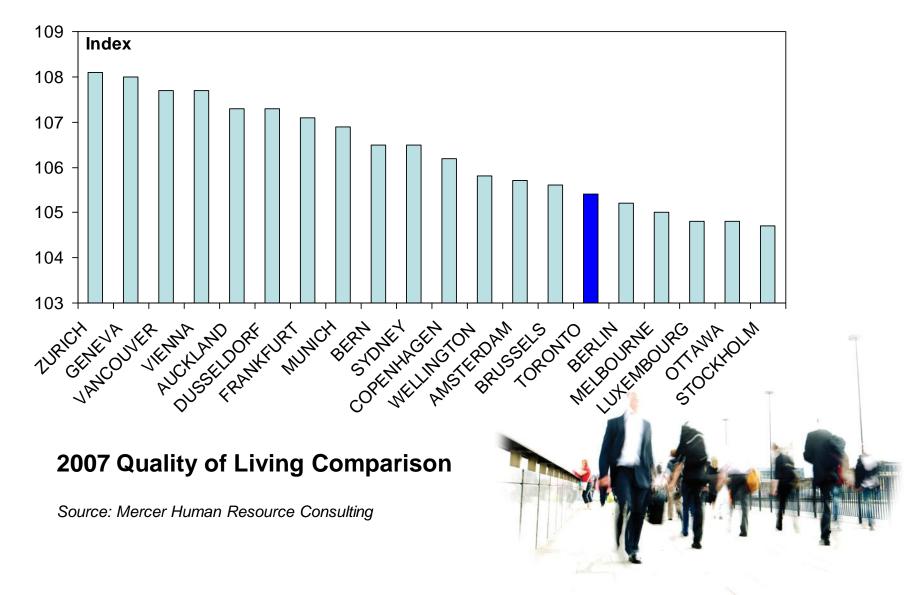
Time limited: We have an opportunity to take advantage of our unique position in the world & make the most of our assets .. Or not...

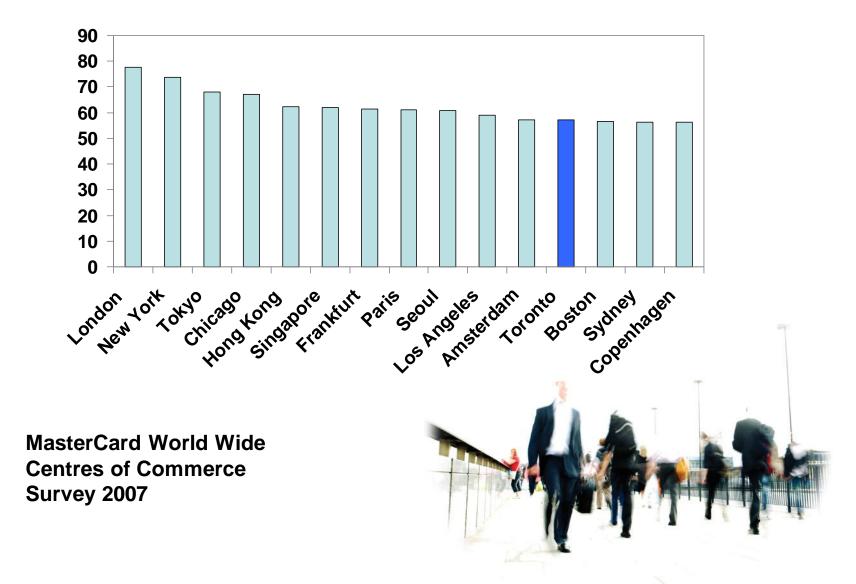


Starting Point: The Message

- Calls for Renewed focus on Economic Competitiveness @ City as a whole
- Provides a platform for collaboration and partnerships with other governments, other stakeholders
- Success Measures = Tracking/reporting of performance





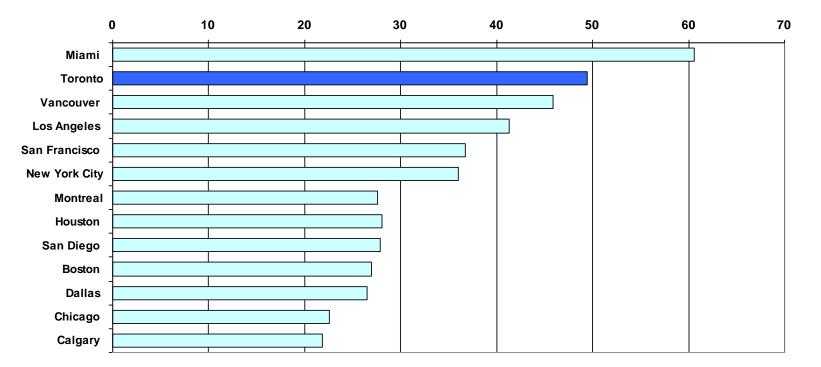


- 1.Sydney16.Vancouver2.London17.Berlin
- 3. Paris
- 4. Rome
- 5. New York
- 6. Washington DC
- 7. San Francisco
- 8. Melbourne
- 9. Barcelona
- 10. Geneva
- 11. Amsterdam
- 12. Madrid
- 13. Montreal
- 14. Toronto
- 15. Los Angeles
- Berlin 18. **Brussels** 19. Milan 20. Copenhagen 21. Munich 22. Tokyo 23. Boston 24. Los Vegas 25. Seattle 26. Stockholm 27. Chicago 28. Atlanta 29. Dublin 30. Edinburgh

How the World Views Its Cities

Source: Anholt City Brands Index 2006

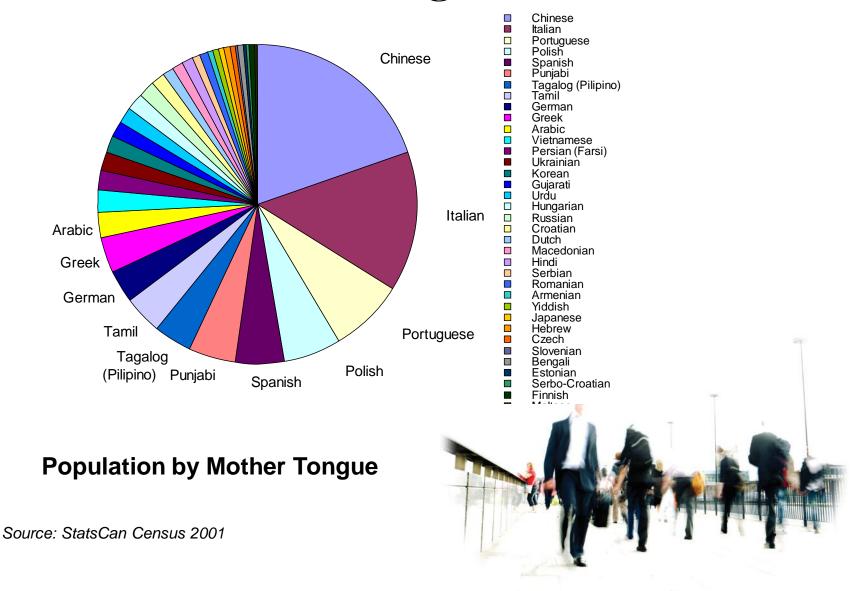


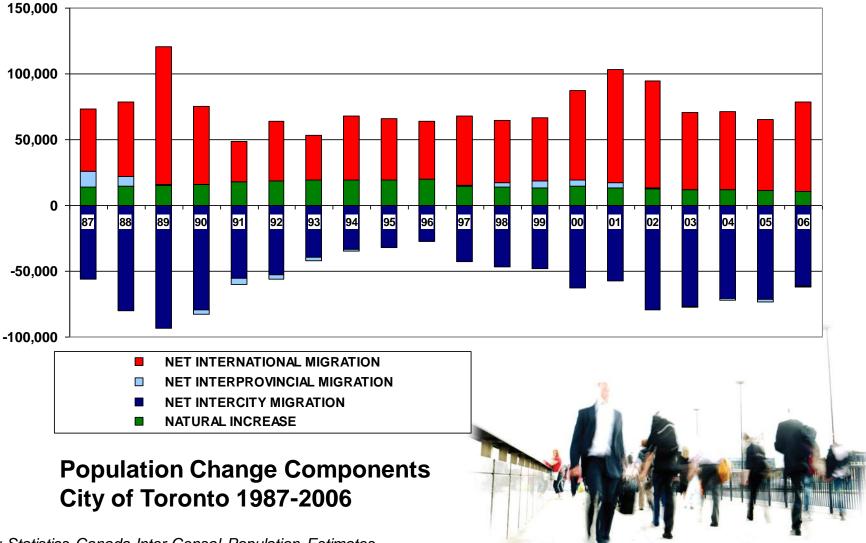


Selected North American Cities, Percentage Foreign Born, 2001

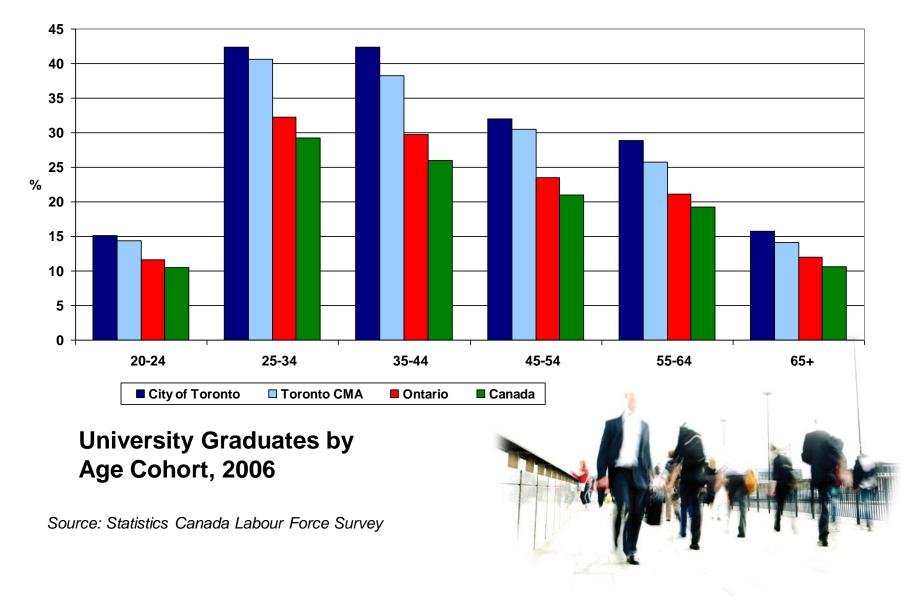
Source: StatsCan 2001 Census and U.S. Census 2000



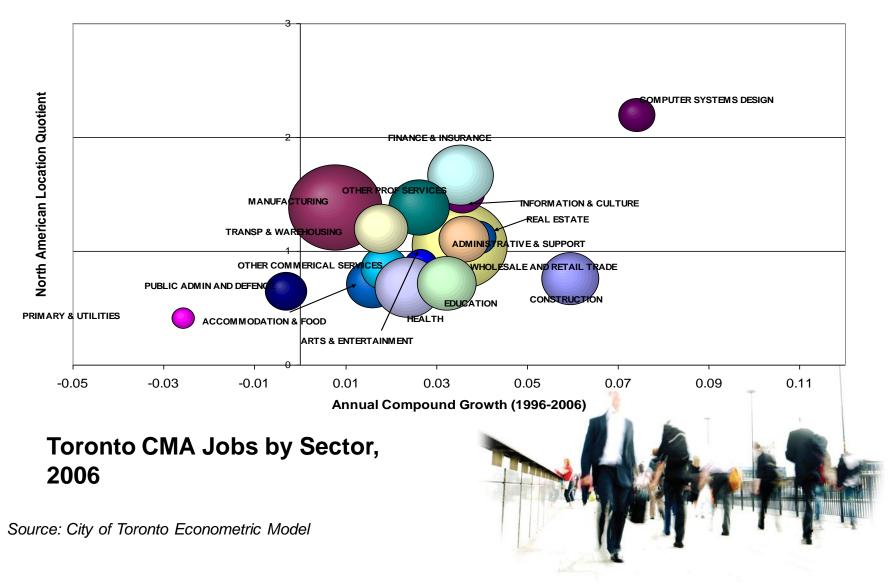




Source: Statistics Canada Inter-Censal Population Estimates



Starting Point: The Facts



1.80 1.60 1.40 1.20 1.00 0.80 0.60 0.40 0.20 Philadelphia 0.00 Dalastorworth TOPONOCINA Detroit Los Magles Chicago NewYork Washington Boston Phoenix Atlanta

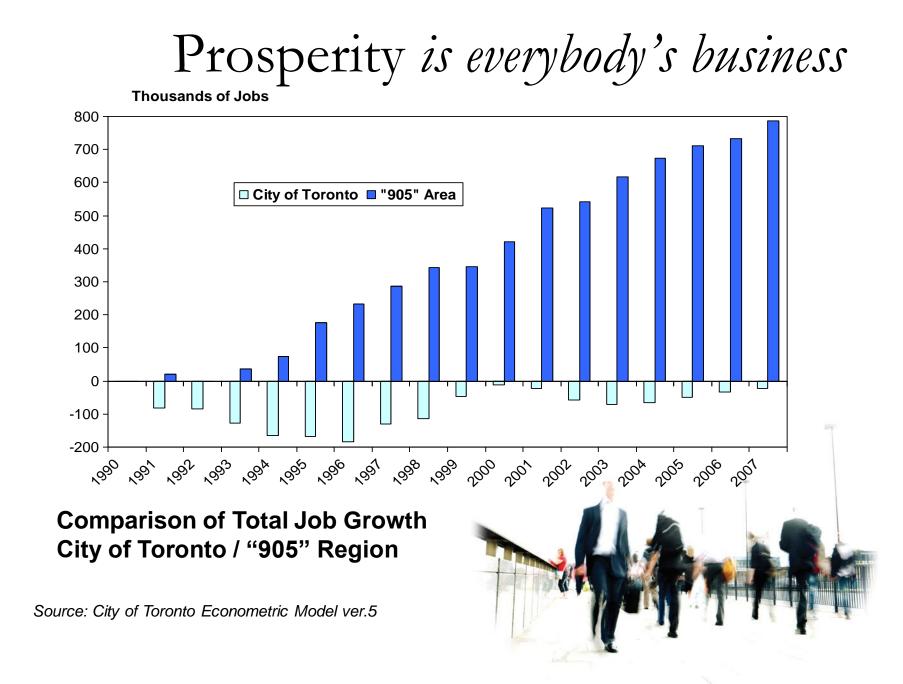
Creative Industry Location Quotients

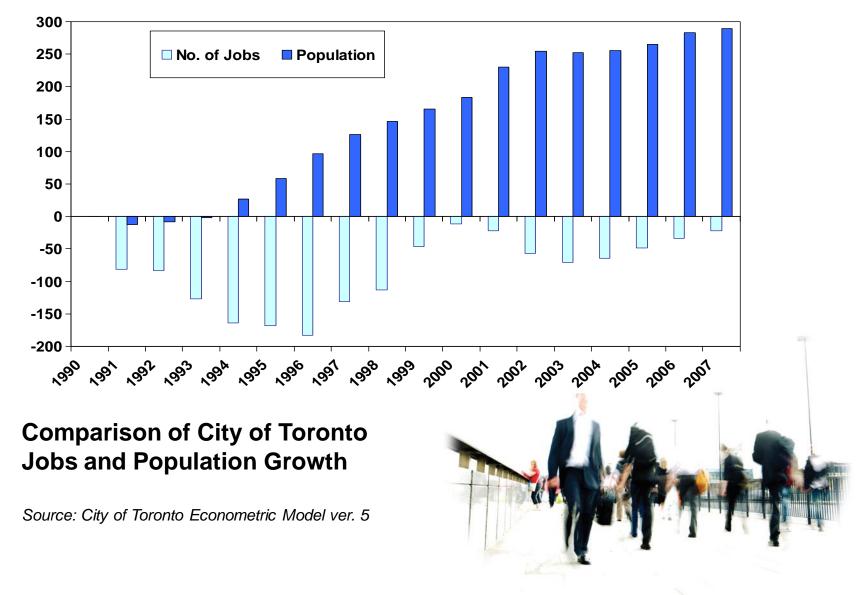
2.00 1.80

1.60 1.40 1.20 1.00 0.80 0.60 0.40 0.20

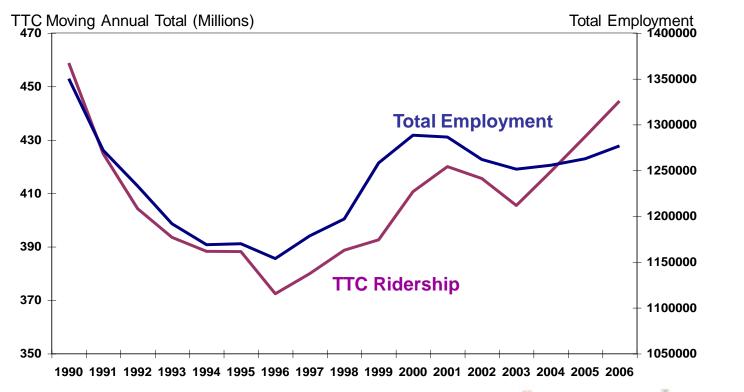
0.00

Financial Services Location Quotients





Prosperity is everybody's business



Total Employment and TTC Ridership, City of Toronto 1990-2006

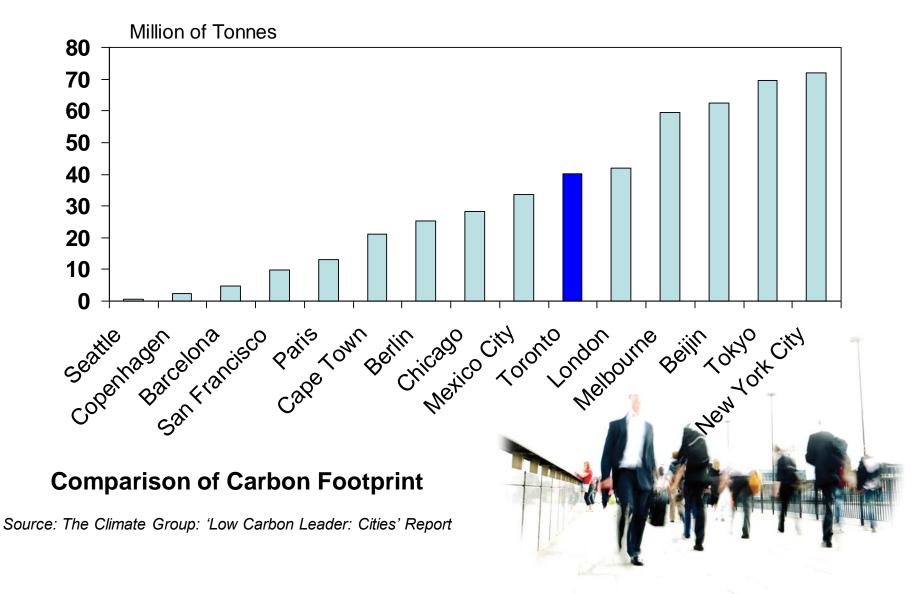
Source: Labour Force Survey and TTC

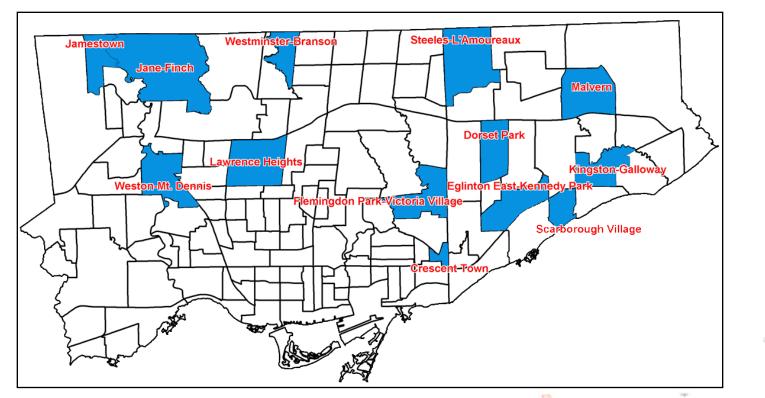


500,000 SF Office Building: Location Comparison			
Annual Impact	Downtown	Suburban	
Transit Trips	634,800	57,363	
Auto Use (km)	3,259,300	11,153,700	
Fuel Use (I.)	291,025	995,925	
Emissions (kg.)	940,800	3,219,500	

Source: City of Toronto Economic Development







City of Toronto Priority Neighbourhoods

Source: City of Toronto



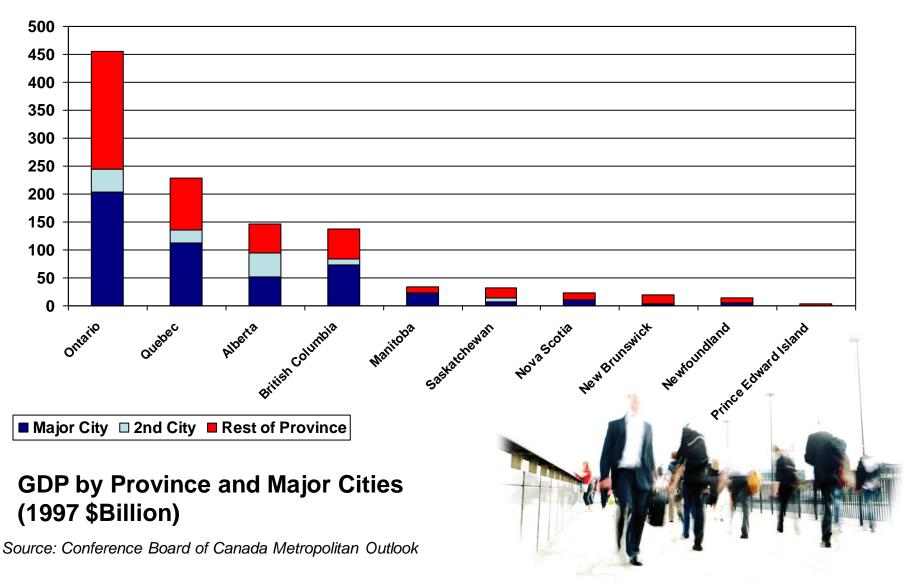
Ontario Trade Partners by Percentage of Total Exports

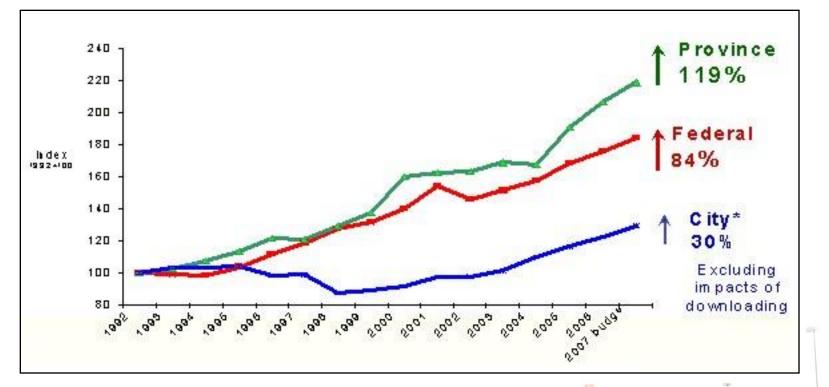
United States	86.5%
UK	3.2%
Rest of EU	2.9%
China	0.82%
Brazil	0.16%
India	0.12%

Source: Statistics Canada 2006



- More than half of Canada's population lives in the country's 10 largest metropolitan areas.
- 2007, 10 largest metropolitan areas generated more than 50% of Canada's GDP
- Toronto alone accounts for ~ 10% of Canada's GDP; equivalent contribution to New York, Chicago, Boston & San Francisco combined to U.S. GDP





Change in Government Revenues Federal / Provincial / City

Source: City of Toronto, Government of Ontario, Government of Canada



Implementing the Agenda

- Pillar 1: *Proactive* Business Climate
 Toronto Value Proposition: Customer Service & Cost
- Pillar 2: *Global* Internationalization
 Connections & Outreach
- Pillar 3: *Creative* Productivity & Growth
 Sectors + Creative, Green, Education
- Pillar 4: One Toronto Opportunity & Inclusion
 Labour force activation

Implementing *the Agenda* Strategic Directions

Facilitate The World City - Regional Economy Grow Museums Multi-Media Creative & Live Entertainment Cultural Green Life Assurance Internationalize Finance & **Derivatives Trading** Tourism **Business Services** Create value International Banking Power & Activate Influence **Routine Retailing** Manufacturing Restaurants Specialist Business Services Transport **Decentralized Agencies** Promote

Implementing the Agenda

City –led:

- Leadership & Organization
- Investment in Economic Development
- Proactive Policy Development

Partner – led

- Cluster Development & Expansion
- Global Outreach & New Market Dev.
- Labour Force Development

Together

- Advocacy
- Marketing

Facilitate

Grow

Green

Internationalize

Create value

Activate

Transport

Promote

Implementing *the Agenda* Opportunities for Collaboration

- Team Toronto/Ontario/Canada
- Tax and land-use policy
- Sector development
- Creative capital
- Productive infrastructure
- OECD Metropolitan Review



Implementing *the Agenda* If We Get It Right

- Rising tax base with lower taxes
- Employment and income for citizens & choice of jobs
- Resources for social and environmental programs
- Managed growth and investment
- Increased global connectivity.
- Strong & ongoing collaboration



Investing for Tomorrow

Toronto has choices to make that will define its place in a globalized world

A "can do" attitude means being creative, accepting risks and a willingness to do things differently and to do different things

We can.





Toronto Mayor's Economic Competitiveness Advisory Committee | January 2008

