



Media Influences on Innovation & Technological Evolution

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[General Outline]

- Theoretical Background
- Diffusion & Media theories
 - Problems with these theories
- Target Audience
- Proposed Research

[Genesis]

- Research into adaptive change of technology
- Culture – technology relationships
- Where does the place of primacy go?



[Specific Instances]

- Internet / Virtual Reality
 - Did current implementations draw inspiration from media sources?
- Handheld electronics
 - Form vs. Function, or actualization of Sci-Fi concepts when tech level made it achievable?
- Military Design
 - Land warrior project, UAVs, etc.

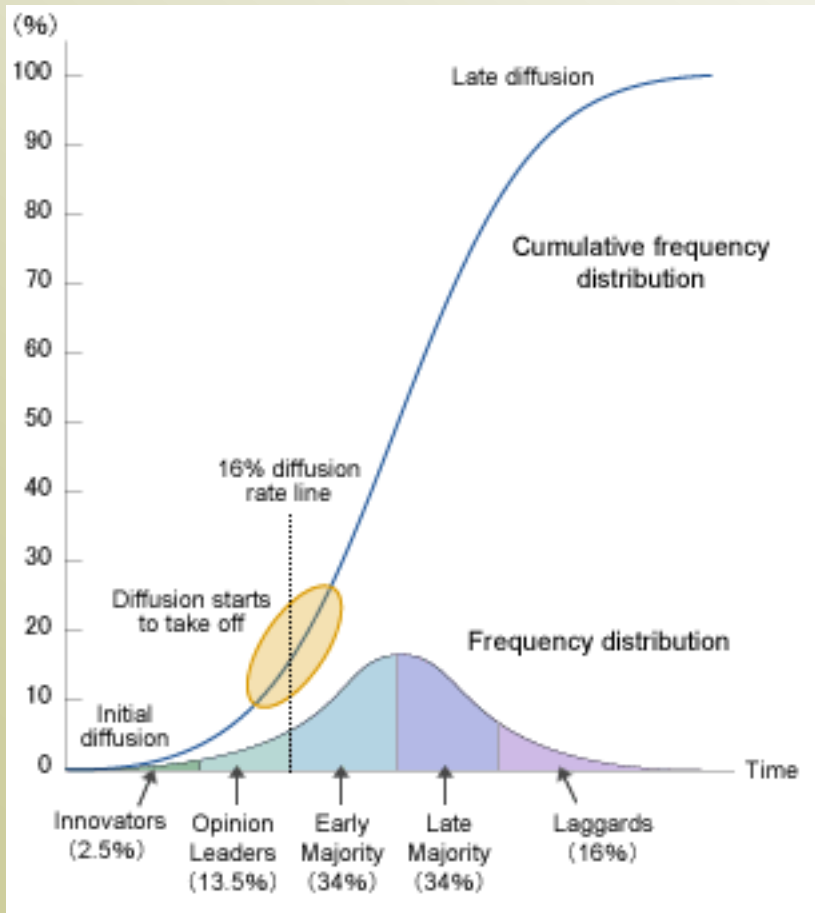
[Theoretical Search]

- Technological Evolution theories
 - Nelson & Winter
 - Bassala
 - Petroski
- Cultural Evolution theories
 - Boyd & Richerson
 - Dawkins
 - Et. al.

[Diffusion]

- E.M. Rogers, (3rd ed., 1983,[1962])
- “The diffusion of innovations, thus, is essentially a *social process* in which subjectively perceived information about a new idea is communicated.”

[S-Curve]



- Models the adoption of an innovation within a given population
- Not identical for each innovation, but follows the same general pattern.

[Media theory]

- Gerbner - Cultivation theory
 - Cumulative effects of exposure
- Katz – Uses & Gratifications
 - “equipment for living”
- So what is the media really being used for?

[Problems with Diffusion]

- Innovation-centric
 - Not an issue for the ISRN's purposes
- Longitudinal requirement
 - The process can only be viewed over *time*
- Recall bias
 - Issues with *post hoc* rationalization
- All 3 will need to be dealt with in research design

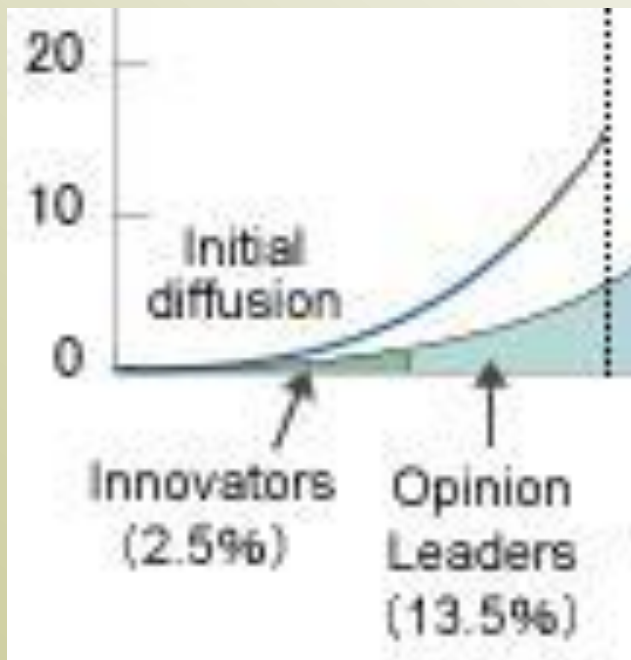
[Problems with Media Theory]

- Effects-oriented
- Approaches problem from the wrong direction.
- Selective in what “counts” as a violent (or other) event – inconsistencies in the field.

[Sample Design]

- Iterative process
 - Grounded theory: results from initial study will determine subsequent research
- Interview
 - ‘elicitation interview’: open-ended, let the respondent provide the results, rather than using a questionnaire

[S-Curve Zoom]



- Rogers' Innovators + Opinion Leaders
- Similar to Von Hippel's "Lead Users"
- This is where the research target lies
- Porous boundary between the groups

[Continuum]

- Designed to address the critiques of Diffusion Theory
- Provide a “moving snapshot” of the target audience
- Addresses 4 core groups to provide this range



[Projected Results]

- What percentage of the sample attributes innovation to media influences whatsoever?
 - How prevalent is the role of media influence
- What are the key media influences?
 - Repeated mentions, inter- or intra- group
- Are these media influences innovation-related?
 - Do they provide inspiration in different ways?

[Conclusions

